









REGIONAL

Event

Initiation

review

Results

Strategy

Update

Sunway (SWB MK)

Property - Real Estate
Market Cap: USD1,790m

Buy (Maintained)

Target Price: MYR3.90

Company Update, 22 September 2014

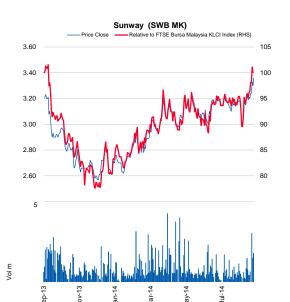
Price: MYR3.36

Macro

Risks



Continue To Build Value



Source: Bloomberg

Avg Turnover (MYR/USD)	1.91m/0.60m
Cons. Upside (%)	5.7
Upside (%)	16.1
52-wk Price low/high (MYR)	2.55 - 3.36
Free float (%)	39
Share outstanding (m)	1,723
Shareholders (%)	
Tan Sri Dato' Jeffrey Cheah	55.44
GIC	8.7

Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	23.5	7.0	9.1	16.3	6.7
Relative	24.7	8.4	11.0	14.8	3.8

Shariah compliant

Loong Kok Wen, CFA +603 9207 7614 loong.kok.wen@rhbgroup.com

We are upbeat on Sunway's value unlocking exercise to list SCG, its construction & precast business unit. As the business' value is now realised, we maintain BUY and raise our FV to MYR3.90 (from MYR3.60), an upside of 16%. Assuming a 13x listing P/E, we estimate that its shareholders will receive 25-30 sen special cash DPS, and one SCG share worth about MYR1.21/share for every 10 Sunway shares held.

- ▶ Listing of SCG. Sunway plans to list its construction & precast business unit, and the listing vehicle will be named Sunway Construction Group Berhad (SCG). SCG will have 1,293m share base. Upon listing, Sunway will retain control of at least 51%. The new SCG shares will be distributed by way of dividend-in-specie to Sunway's shareholders, based on entitlement of one SCG share for every 10 Sunway shares held. Sunway's shareholders will also enjoy a special cash dividend.
- ♦ Potential valuations for SCG. Given the company's expected earnings base (MYR50m PATMI in 1H14) and MYR3.4bn outstanding orderbook, SCG will be comparable to the top-tier listed construction companies, which are currently trading at 11-17x P/E. Note also, that most of the peers are not pure construction play, as they have exposure to the property development segment. Unlike its peers, SCG will be more likely to secure consistent flow of construction works as more property investment assets will be built, and property projects will be undertaken by Sunway. Hence, this could ensure sustainable earnings growth for SCG. This year, management is confident to hit MYR2.5bn orderbook replenishment (from MYR2bn in FY13). Given the prospects and the recent successful debut of Econpile (ECON MK, NR), a small cap construction company, we think a valuation multiple of 13x is justifiable.
- Potential windfall for shareholders. Assuming a 13x P/E on estimated PATMI of MYR120m (management expects 2H earnings to be stronger), SCG could potentially be worth MYR1.56bn, which translates into MYR1.21/share. As management emphasises that allocation of proceeds for working capital purpose is limited and gearing for SCG will be minimal, about 35% of the proceeds will be paid out as special cash dividend. This works out to be about 25-30 sen/share.
- ♦ BUY. Sunway, our Top Pick for the sector, has a strategic business structure that allows it to unlock asset values from time to time, which benefits the shareholders over the long term. As more values are now being realised, we revamp our SOP valuations. We raise our FV to MYR3.90 (from MYR3.60). Maintain BUY.

Forecasts and Valuations	Dec-11	Dec-12	Dec-13	Dec-14F	Dec-15F
Total turnover (MYRm)	3,739	3,877	4,734	5,258	5,742
Reported net profit (MYRm)	370	532	1,500	522	571
Recurring net profit (MYRm)	326	351	483	522	571
Recurring net profit growth (%)	0.2	7.7	37.7	8.2	9.4
Recurring EPS (MYR)	0.25	0.27	0.32	0.30	0.33
DPS (MYR)	0.00	0.06	0.10	0.10	0.12
Recurring P/E (x)	13.3	12.4	10.5	11.1	10.1
P/B (x)	1.46	1.22	0.95	1.02	0.96
Dividend Yield (%)	0.0	1.8	3.0	3.0	3.6
Return on average equity (%)	13.2	16.3	33.7	9.5	9.7
Return on average assets (%)	5.0	6.4	15.1	4.6	4.7
Net debt to equity (%)	44.7	41.5	22.6	30.1	29.2
Our vs consensus EPS (adjusted) (%)				10.6	11.2



◆ Timeline and approval process. We make no changes to our earnings forecasts for now, pending more details on the corporate exercise and pro forma numbers. SCG will tentatively be listed on Bursa Malaysia in 2Q15. The corporate exercise will need to go through various regulatory submissions, and an EGM will then be convened for shareholders' approval in 1Q15.

Offer structure:

- Proposed distribution-in-specie of 13.3% of issued and paid-up share capital
 of SCG to existing Sunway Bhd shareholders. The distribution is on the
 basis of one SCG share for every 10 Sunway Bhd shares held at the
 entitlement date to be determined later.
- 2. Proposed offer for sale of 31.0% of issued and paid-up share capital to institutional & retail investors.
- 3. Sunway Bhd to retain control of 55.7% of SCG after proposed listing (before over-allotment option).

Note that the strike price for warrants will be adjusted accordingly.

Figure 1: Peer comparison for SCG

Companies	Market cap (MYRm)	P/E (x) Dec-15F
Gamuda	11,180	16.6
IJM Corp	9,493	10.6
WCT	2,304	12.8
Hock Seng Lee	1,011	10.7
Average		12.7

Source: Bloombera, RHB

Figure 2: Shareholding structure of SCG

Shareholding structure of SCG	Before exercise of over-allotment option	After exercise of over-allotment option
Sunway Bhd	55.7%	51.0%
Shareholders of Sunway Bhd	13.3%	13.3%
Institutional investors	25.5%	30.2%
Retail investors including pink form	5.5%	5.5%
Source: Company		

Figure 3: Breakdown by number of shares

	No. of shares (m)	% Allocation
Sunway Bhd shares	719.5	55.65%
Dividend in specie shares	172.3	13.33%
Available for Offer for Sale	400.9	31.01%
	1,292.9	100.00%
MITI	135.8	10.50%
Institutional	194.1	15.01%
Retail - non bumi	25.9	2.00%
Retail - bumi	25.9	2.00%
Pink form	19.4	1.50%
	400.9	31.01%

Source: Company

Figure 4: Potential return to Sunway's shareholders by listing SCG

Est. FY14 earnings (MYRm)	120.00
PE (x)	13
Market cap (MYRm)	1,560.00
Share base (m)	1,292.90
Value of 1 SCG share (MYR)	1.21
35% of proceeds (MYRm)	546.00
No. of Sunway shares	1,723.52
Cash DPS (MYR)	0.32

Total potential cash DPS + dividend in specie to shareholders by holding 1 Sunway share (MYR)

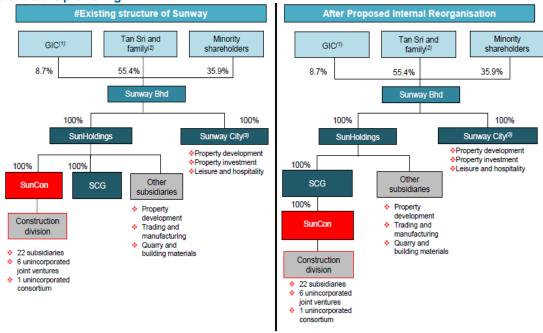
Source: RHB

0.44

^{*} Cash dividend could be 3-5 sen lower from 32 sen after deducting listing expenses

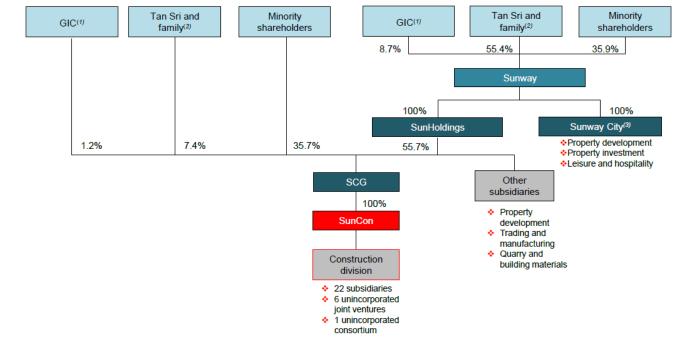


Figure 5: Group structure pre-listing



Source: Company

Figure 6: Group structure post listing (before over-allotment)



Source: Company



Figure 7: Sunway's RNAV

	Remaining	Remaining		
Developments	Landbank (acre)	GDV (MYR m)	Effective stake	NPV @ 11%
Selangor/KL	, ,			
Sunway Damansara	15.36	1,691.28	60%	114.6
Sunway South Quay	42.17	3,296.66	60%	213.2
Sunway Monterez	5.36	43.67	60%	2.9
Sunway Semenyih	398.11	728.59	70%	45.3
Sunway Cheras	5.97	16.82	100%	1.2
Sunway Duta	3.16	120.00	60%	5.0
Sunway Montana	1.99	55.51	100%	5.7
Sunway Alam Suria	0.65	12.00	100%	1.1
Sunway Resort City	14.9	660	100%	56.3
Casa Kiara III	2.88	210.00	80%	15.8
Sunway Velocity	17.94	2,858.98	85%	242.7
Sunway Tower KL 1	1.00	240.00	100%	17.5
Bangi	3.00	59.00	100%	5.5
Melawati	2.00	43.00	100%	3.7
Sg Long	111.00	277.00	80%	17.6
Mont Putra, Rawang	163.00	156.00	100%	12.4
Perak		100.00	10070	
Sunway City Ipoh	440.5	1,048.38	65%	65.5
Penang	440.0	1,040.00	0070	00.0
Sunway Hills	80.70	849.00	100%	65.3
Sunway Cassia, Batu Maung	6.62	74.00	100%	7.0
Sunway Wellesley, Bukit Mertajam	63.00	845.00	100%	78.7
Paya Terubong	24.46	1,500.00	100%	116.4
Sunway Tunas, Balik Pulau	9.00	60.00	100%	6.2
Sunway Punas, Balik Pulau Sunway Betong, Balik Pulau	19.87	110.00	100%	11.3
S'pore	19.07	110.00	100 %	11.3
•	E 07	0.407.00	30%	74.6
Mount Sophia	5.87 0.77	2,137.20 75.00	100%	9.2
Sembawang, Singapore				79.9
Royal Square @ Novena	1.65	2,287.50	30%	79.9
Johor Dukit an an	64.79	000.40	80%	65.0
Bukit Lenang		698.40		
Medini	691.00	12,000.00	60%	594.3
Pendas	1,079.07	18,000.00	60%	694.2
China	0.70	00.70	050/	4.0
Sunway Guanghao	3.73	66.78	65%	4.2
Tianjin Eco City	24.00	1,300.00	60%	59.5
India			=/	
Sunway OPUS Grand India	23.80	702.36	50%	19.9
Sunway MAK Signature Residence	14.00	181.22	60%	6.5
(JV with M.A.K Builders)				
Australia				_
Wonderland Business Park (Sydney)	48.40	378.10	45%	9.2
Unbilled sales				336.0
TOTAL	3,389.75	52,781.52		3,063.28

Investment properties		EBITDA	Market value	Book value	Equity	Net surplus
		(MYR m)	(MYR m)	(MYR m)	interest	(MYR m)
Monash University Campus		17	299.5	299.5	100%	0
Monash U Residence		15	226.6	226.6	100%	0
Sunway University College		10	255.0	255.0	100%	0
Sunway Hotel Georgetown		2	64.7	64.7	100%	0
Sunway Hotel Phnom Penh		2	17.3	17.3	53%	0
Sunway Hotel Hanoi	*	2	8.8	8.8	100%	0
Sunway Giza		5	55.1	55.1	60%	0
Sunway Pinnacle		N/A	280.0	280.0	100%	0

Other divisions	Market value	Book value Es	st. FY14 earnings	PEtarget	Equity value surplus
	(MYR m)	(MYR m)	(MYR m)	(x)	(MYR m)
34% Sunway REIT	1,440.0	1,334.1			105.88
Others			70	6.5	455.00
Total					3,624.17
Shareholders' equity (ex cons.)					5,034.87
ESOS proceeds					551.52
Warrants conversion @ MYR2.50					723.48
Total RNAV (ex cons.)					9,934.03
Discount to RNAV					30%
Discounted RNAV					6,953.82
SCG's listing (based on 13x PE and MYR	120m PATMI)				1,560.00
SOP value					8,513.82
Share base (mil)					1,723.52
No. of warrants					289.39
ESOS					172.35
Enlarged share base (mil)					2,185.27
Fair value (MYR)					3.90

Source: RHB



Financial Exhibits

Profit & Loss (MYRm)	Dec-11	Dec-12	Dec-13	Dec-14F	Dec-15F
Total turnover	3,739	3,877	4,734	5,258	5,742
Cost of sales	(2,755)	(2,809)	(3,382)	(3,772)	(4,186)
Gross profit	984	1,068	1,352	1,486	1,556
Gen & admin expenses	(785)	(775)	(698)	(1,078)	(1,252)
Other operating costs	172	212	1,170	129	143
Operating profit	371	504	1,824	537	447
Operating EBITDA	438	575	1,914	641	549
Depreciation of fixed assets	(67)	(71)	(91)	(104)	(102)
Operating EBIT	371	504	1,824	537	447
Net income from investments	199	301	172	406	528
Interest income	30	27	36	37	39
Interest expense	(86)	(105)	(138)	(122)	(122)
Other non-recurring income	(8)	0	1	127	185
Pre-tax profit	507	728	1,894	985	1,078
Taxation	(99)	(129)	(121)	(246)	(269)
Minority interests	(38)	(67)	(273)	(217)	(237)
Profit after tax & minorities	370	532	1,500	522	571
Reported net profit	370	532	1,500	522	571
Recurring net profit	326	351	483	522	571

Source: Company data, RHB estimates

Cash flow (MYRm)	Dec-11	Dec-12	Dec-13	Dec-14F	Dec-15F
Operating profit	371	504	1,824	537	447
Depreciation & amortisation	67	71	91	104	102
Change in working capital	385	(741)	(148)	(678)	(175)
Other operating cash flow	146	295	(449)	212	267
Operating cash flow	970	129	1,317	174	641
Interest received	30	27	36	37	39
Interest paid	(86)	(105)	(138)	(122)	(122)
Tax paid	(99)	(129)	(121)	(246)	(269)
Cash flow from operations	816	(77)	1,094	(157)	290
Capex	(261)	(148)	(780)	-	-
Other investing cash flow	(537)	79	(280)	(180)	(123)
Cash flow from investing activities	(799)	(69)	(1,060)	(180)	(123)
Dividends paid	-	(118)	(490)	(172)	(207)
Proceeds from issue of shares	15	161	766	-	-
Increase in debt	(65)	483	49	-	-
Other financing cash flow	(52)	(23)	(189)	(108)	(103)
Cash flow from financing activities	(102)	503	135	(281)	(310)
Cash at beginning of period	869	784	1,140	1,519	901
Total cash generated	(85)	357	169	(618)	(143)
Forex effects			210		
Implied cash at end of period	784	1,140	1,519	901	758

Source: Company data, RHB estimates



Financial Exhibits

Balance Sheet (MYRm)	Dec-11	Dec-12	Dec-13	Dec-14F	Dec-15F
Total cash and equivalents	784	1,140	1,519	901	758
Inventories	1,101	1,226	1,899	2,292	2,473
Accounts receivable	1,096	1,400	1,403	1,837	2,052
Other current assets	58	48	63	63	63
Total current assets	3,039	3,814	4,883	5,093	5,346
Tangible fixed assets	4,350	4,553	5,834	5,710	5,531
Intangible assets	325	319	320	320	320
Total other assets	101	58	75	681	1,409
Total non-current assets	4,776	4,931	6,229	6,711	7,260
Total assets	7,815	8,745	11,112	11,805	12,607
Short-term debt	301	783	1,805	1,805	1,805
Accounts payable	1,931	1,605	2,154	2,303	2,524
Other current liabilities	28	31	24	24	24
Total current liabilities	2,260	2,419	3,983	4,132	4,353
Total long-term debt	1,963	1,964	991	967	946
Other liabilities	278	493	486	486	486
Total non-current liabilities	2,241	2,458	1,477	1,454	1,433
Total liabilities	4,501	4,876	5,460	5,586	5,786
Share capital	1,293	1,293	1,724	1,724	1,724
Retained earnings reserve	372	937	1,896	2,245	2,610
Other reserves	1,319	1,329	1,716	1,716	1,716
Shareholders' equity	2,983	3,558	5,335	5,685	6,049
Minority interests	331	310	317	534	771
Total equity	3,314	3,868	5,652	6,219	6,820
Total liabilities & equity	7,815	8,745	11,112	11,805	12,607

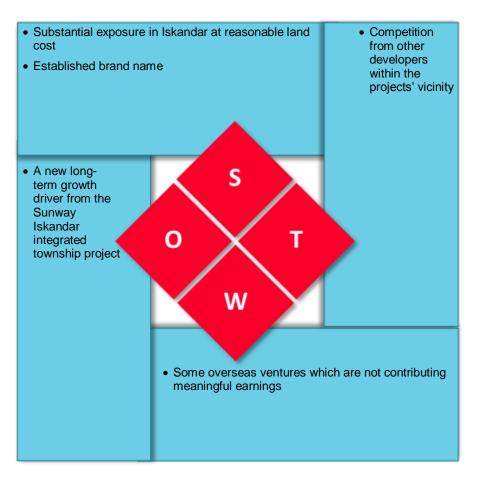
Source: Company data, RHB estimates

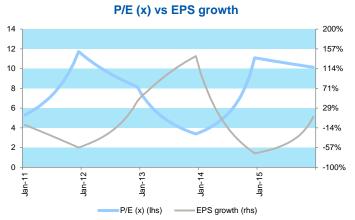
Key Ratios (MYR)	Dec-11	Dec-12	Dec-13	Dec-14F	Dec-15F
Revenue growth (%)	19.3	3.7	22.1	11.1	9.2
Operating profit growth (%)	(37.3)	35.8	261.7	(70.6)	(16.8)
Net profit growth (%)	(46.3)	44.0	181.9	(65.2)	9.4
EPS growth (%)	(57.0)	43.8	141.6	(69.6)	9.4
Bv per share growth (%)	14.5	19.3	28.5	(6.8)	6.4
Operating margin (%)	9.9	13.0	38.5	10.2	7.8
Net profit margin (%)	9.9	13.7	31.7	9.9	9.9
Return on average assets (%)	5.0	6.4	15.1	4.6	4.7
Return on average equity (%)	13.2	16.3	33.7	9.5	9.7
Net debt to equity (%)	44.7	41.5	22.6	30.1	29.2
DPS	0.00	0.06	0.10	0.10	0.12
Recurrent cash flow per share	0.63	(0.06)	0.73	(0.09)	0.17

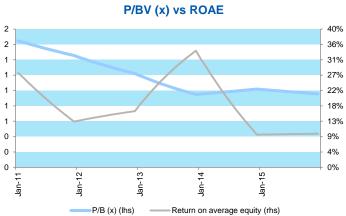
Source: Company data, RHB estimates



SWOT Analysis







Source: Company data, RHB estimates

Source: Company data, RHB estimates

Company Profile

A well-known developer in the Klang Valley. Its flagship project - Bandar Sunway is a well-established integrated township. The company has successfully transformed mining land into a matured residential and commercial cluster.



Recommendation Chart



Source: RHB estimates, Bloomberg

Date	Recommendation	Target Price	Price
2014-08-29	Buy	3.60	3.00
2014-05-29	Buy	3.60	3.19
2014-02-28	Buy	3.33	2.91
2013-12-18	Buy	3.33	2.59
2013-12-02	Buy	3.30	2.55
2013-09-18	Buy	3.55	3.05
2013-08-30	Buy	3.52	2.83
2013-07-16	Buy	3.76	3.36
2013-05-31	Buy	4.56	3.61
2013-05-13	Buy	4.28	3.26

Source : RHB estimates, Bloomberg



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Malaysia Research Office RHB Research Institute Sdn Bhd Level 11. Tower One, RHB Centre

Jalan Tun Razak Kuala Lumpur Malavsia Tel: +(60) 3 9280 2185

Fax: +(60) 3 9284 8693

RHB OSK Securities Hong Kong Ltd. (formerly known as OSK Securities

Hong Kong Ltd.) 12th Floor World-Wide House 19 Des Voeux Road Central, Hong Kong Tel: +(852) 2525 1118 Fax: +(852) 2810 0908

Shanghai **Phnom Penh** Jakarta

PT RHB OSK Securities Indonesia (formerly known as PT OSK Nusadana Securities Indonesia)

Plaza CIMB Niaga 14th Floor Jl. Jend. Sudirman Kav.25 Jakarta Selatan 12920, Indonesia

Tel: +(6221) 2598 6888 Fax: +(6221) 2598 6777

RHB OSK (China) Investment Advisory Co. Ltd. (formerly known as OSK (China) Investment Advisory Co. Ltd.)

Suite 4005, CITIC Square 1168 Nanjing West Road Shanghai 20041 China

Tel:+(8621) 6288 9611 Fax: +(8621) 6288 9633 **RHB OSK Indochina Securities Limited (formerly** known as OSK Indochina Securities Limited)

DMG & Partners

Securities Pte. Ltd. 10 Collyer Quay #09-08 Ocean Financial Centre

Singapore 049315

Tel: +(65) 6533 1818

Fax: +(65) 6532 6211

No. 1-3, Street 271 Sangkat Toeuk Thla, Khan Sen Sok Phnom Penh Cambodia Tel: +(855) 23 969 161 Fax: +(855) 23 969 171

Bangkok

RHB OSK Securities (Thailand) PCL (formerly known as OSK Securities (Thailand) PCL)

10th Floor, Sathorn Square Office Tower 98. North Sathorn Road Silom Bangrak, Bangkok 10500 Thailand Tel: +(66) 2 862 9999

Fax: +(66) 2 108 0999